

DAVID SUAREZ, MBA

SPEAKER | COACH | FACILITATOR

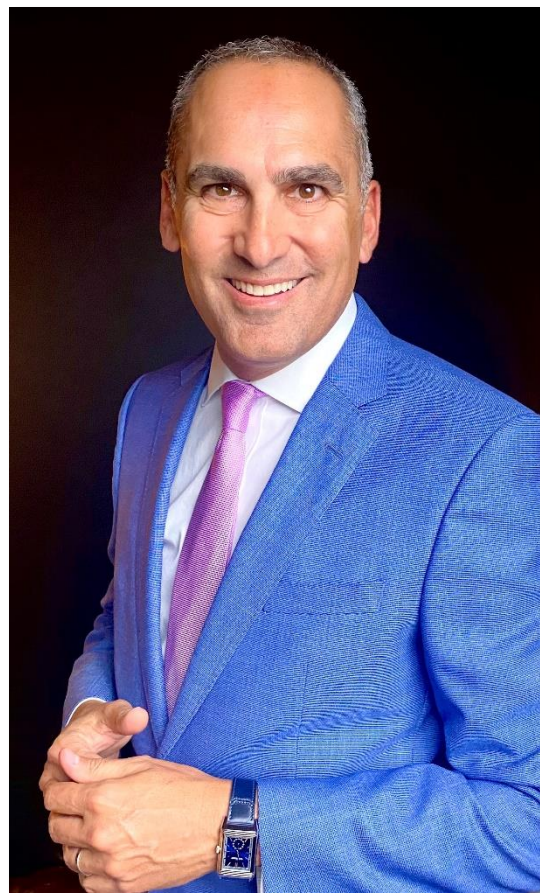
BIO

David Suarez, MBA, a keynote speaker, thought leader, and expert in business communication and leadership since 2002, is the founder of Interactive Training Solutions, a professional development training, team building, and executive coaching firm utilizing applied and experiential learning, with a healthy dose of improv comedy.

A recovering reality TV producer turned master improv comedian, using his unique blend of humor, subject matter expertise, and dynamic presentation style, David engages audiences with a “show-like” interactive delivery, designed to excite, inspire, and move people to action.

A regular feature and trusted voice on TV, print, and podcasts, David speaks on a wide variety of business communication and professional development topics, from leadership to presentation skills, to sales, to team development, to networking, and beyond.

In addition to working with businesses and individuals, David is active in the South Florida community volunteering his time with several charitable and professional organizations. An avid road cyclist and self-proclaimed improv nerd, he loves traveling, cooking, photography, and all things 70's and 80's pop culture.



SPEAKING TITLES

What Got You Here Won't Get You There

Most leaders ascend to their positions by being great at a skill, great in their role, or in some cases, were placed there out of necessity, but just because you have the role doesn't mean you have the skillset, or know how to lead. In the leadership coach-led, *What Got You Here Won't Get You There*, you will learn the art of servant leadership and how to facilitate success for your team, organization, and yourself!

Topic/Skills: Servant Leadership, Interpersonal Communication, Active Listening

Follow Your Fear

Many times we are our own worst enemy when it comes to moving forward in our career. Obstacles, insecurities, doubt, and fear of failure can hold us back, or even paralyze us. In, *Follow Your Fear*, go on the honest and candid journey of a hot-shot reality TV show producer turned highly sought-after communication and leadership speaker, coach, and facilitator, through the highs and lows, and the valuable lessons learned along the way, to help you get out of your own way and live out your goals and dreams to fullest!

Topic/Skills: Motivation, Inspiration, Accountability, Collaboration, Personal Growth

From Wallflower to Social Butterfly – How to Make Lasting Professional Relationships

The ability to communicate with others is what makes us unique, interesting, and effective, both professionally and personally. Whether you were born with this skill, or are learning to develop it, learn the science behind the art of conversation to master networking in any situation or scenario and convert contacts into lasting relationships today!

Topic/Skills: Networking, Interpersonal Communication, Relationship Building, Social Situations

It's Not Team Dynamics – It's a Dynamic Team

The team is the reason why we are here, why we are successful, and why we continue to produce and grow, but what are you doing to make sure your team is great and stays great? In this interactive session, you will learn how to not only make your team a high-performing one, but will also get the tools to meet challenges, create opportunities, and develop your people and teams for continual growth!

Topic/Skills: Team Development, Intentional Communication, Problem Solving, Planning

Get an Exclamation from Your Point!

Great presentations excite, inspire, and move us to action with heart and authenticity. Level up your presentation and public speaking skills in this expert-led, fun-filled, interactive session, where you will learn the magic behind the magic show and walk away with a ton of new tricks to make your next speaking engagement come alive with content and personality!

Topic/Skills: Presentation, Public Speaking, Call to Action, Engagement, Communication

Why Sales is Like Dating

Sales can be a painstaking, soul-crushing, PTSD-inducing process, but it doesn't have to be. In *Why Sales is Like Dating*, learn how to close more business by getting away from the sale and helping your customer/client using your authentic personality, asking the right questions, proving your success, and providing a desired solution. And if you're lucky, you might learn a thing or two about dating as well!

Topic/Skills: Relationship-Based Sales, Needs Assessment, Solution Fulfillment, Asks and Calls to Action

DAVID SUAREZ, MBA

SPEAKER | COACH | FACILITATOR



BOOKING INFORMATION

To book David for your next event contact:

dsuarez@interactivetrainingsolutions.com

888-770-7550